

# **Professional Fee Structure - 2025**

#### Introduction

At Zaytoun Business Solutions, we offer a wide range of business services tailored to meet the needs of individuals, concerns, and companies. Whether you're launching a product, conducting a market study, or seeking professional representation, we provide expert support to help your business thrive. Below is a detailed list of our services and pricing.

## **Service Categories and Fee Structure**

#### **<u>1. Representation Services</u>**

Service	Description	Duration	Fee
Trade Fair Representation	Representing your brand at trade fairs, engaging with attendees, and handling inquiries.	Per day	€400
Meeting Representation	Attending meetings on your behalf, providing summaries and insights. (Minimum 2 hours charge).	Per meeting	€150
Client Outreach	Representing your business to potential clients or partners. (Minimum 2 hours charge).	Per hour	€150

#### 2. Market Study Services

Service	Description	Duration	Fee
Industry	Detailed study of industry trends, opportunities, and	1-2 weeks	€1,000
Analysis	challenges.		
Competitor	Comprehensive analysis of competitors' strategies	1 week	€750
Research	and market positions.		
Customer	Study Insights into customer preferences, needs, and	1-2 weeks	€900
Behavior	expectations.		

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### **<u>3. Launch and Promotion Services</u>**

Service	Description	Duration	Fee
Product	Planning, coordination, and execution of product	Per project	€2,500
Launch	launches.		
Management			
Social Media	Creating and managing promotional campaigns on	Per month	€800
Campaigns	social platforms.		
Marketing	Designing brochures, flyers, and promotional	Per design	€300
Collateral	materials.		
Design			

## **<u>4. Presence at Trade Fairs</u>**

Service	Description	Duration	Fee
Booth Setup	Designing and setting up your booth to attract	Per event	€1,200
and Design	maximum attention.		
Customer	Interacting with attendees, collecting leads, and	Per day	€400
Engagement	sharing your business offerings.		
On-Site	Managing event logistics and ensuring smooth	Per event	€1,000
Coordination	operations.		

### 5. Customized Consulting

Service	Description	Duration	Fee
Tailored	Customized strategies and solutions to meet unique	Per project	Starting at
Business	business challenges.		€1,500
Solutions			
Advisory	One-on-one consulting sessions for strategic	Per hour	€200
Sessions	guidance.		

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### **<u>6. Personally Engagement on Site</u>**

Service	Description	Duration	Fee
Escorting and	Escorting clients in meetings, trade fairs, and other	Per hour	€150
Translation	professional settings. Including translation services		
Services	available in English, Arabic, and German.		

### 7. Check-up of goods

Service	Description	Duration	Fee
Check of	Check of goods and services at the suppliers'	Per hour	€100
goods and	location. The packaging, the products, expiry dates		
services	etcfor example before export.		

# **Packages and Discounts**

Package	Services Included	Fee
Trade Fair Bundle	Booth setup, customer engagement, on-site coordination.	€2,800
Market Entry Package	Industry analysis, competitor research, client outreach.	€2,400
Launch Success Package	Product launch management, marketing collateral design, social media campaign.	€3,200

### **Terms and Conditions**

- We guarantee delivering Class 1 service quality in line with our client's wishes.
- Prices do not include VAT unless stated otherwise.
- Travel and accommodation costs (if required) will be billed separately.
- For customized consulting projects, final pricing will depend on project scope.
- A deposit of 50% from total amount is required upon contract signature.
- Payment in advance for third party bookings, reservations, fees and purchasings.
- Full payment of our services is due within 7 days of service completion.
- The calculation of the costs for all services, will begin as soon as the service provider leaves the headquarters, en route to the agreed business destination.
- For any legal disputes, the competent court of jurisdiction shall be the Bochum Court.

Our aim is to support you with your perspectives.

For inquiries or to book a service, please contact us:

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